

AIOA·LOOM

AI BUSINESS MANAGEMENT / Product overview

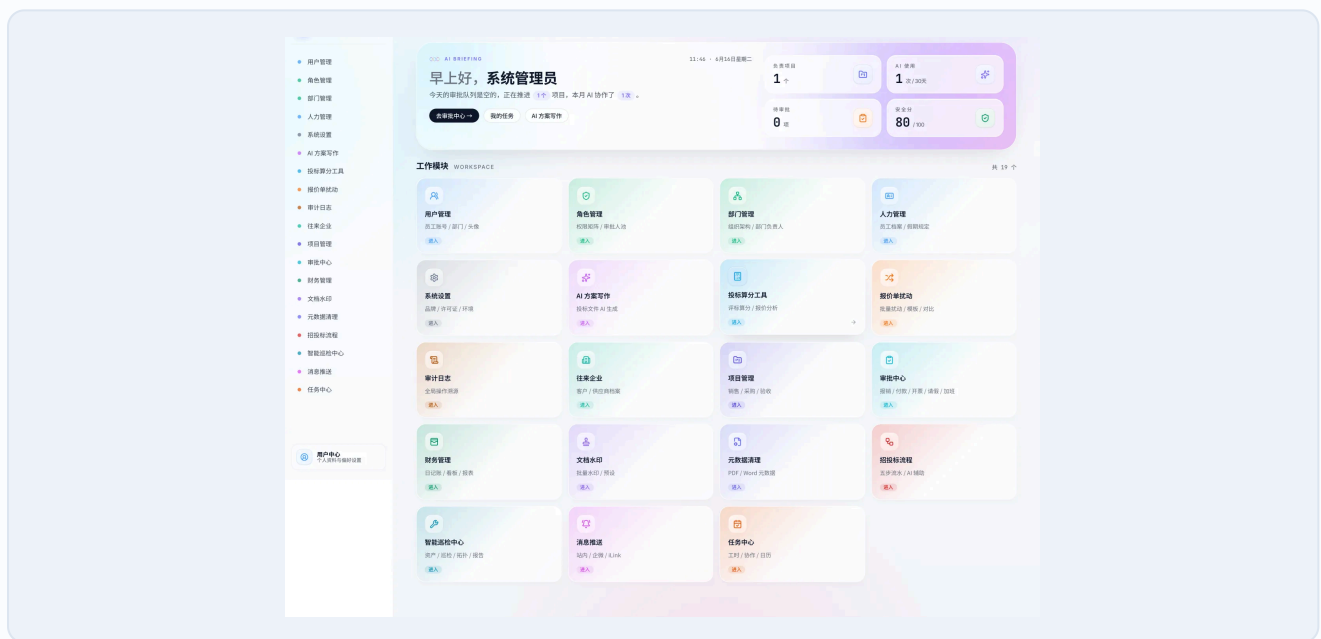
From the first quote to the final payment.

AIOA·LOOM brings inquiries, bidding, contracts, projects, approvals and finance into a privately deployed workspace for small and medium businesses. Its assistant supports analysis within each user's permissions.

Business management

Bidding assistance

Private deployment



Business dashboard from v1.8.41 materials, with demonstration data. Capabilities on this page follow v1.8.46 release notes.

Content version v1.8.46 · Updated 2026-09-27

Connect key work into one business process.

Business owners, project managers, bidding teams and finance staff, particularly project-based IT and system integration companies.

Inquiries and quotations

Import materials, retain price evidence and invite supplier submissions. People review and adopt the quotations.

Bidding assistance

Manage bids and assist with proposal writing, bid calculations and document risk checks for human review.

Contracts and projects

Generate Word and PDF drafts from templates, manage signing records and connect attachments to projects.

Projects and payments

Link projects, invoices and transactions. Track invoice delivery to customers and payment allocation.

Permission-aware assistant

Query business information and assist with calculations. Access follows user permissions; people make decisions.

Team and mobile work

Use supported web, mobile and WeChat functions for approvals, notices and attendance, with shared records and audit trails.

02 / WORKFLOW

From Supplier Inquiries to Project Payments

01 Collect materials and supplier quotations

02 Confirm quotations and contract records

03 Deliver projects and issue invoices

04 Allocate payments and track receivables

Project-based businesses often keep materials, quotations, contracts and payments in separate spreadsheets and messages. Loom organizes these activities in related modules: bidding staff retain price evidence, project owners manage delivery, and finance staff allocate payments to invoices. The system records progress; authorized people choose quotations, sign contracts and confirm payments.

Deployment and scope

Private deployment

Private deployment is supported. Agree on servers, access, permissions, model services and backups during delivery. Configured external AI services receive relevant requests; private hosting does not imply fully offline AI processing.

AI assists, people confirm

AI assists with analysis, writing and risk review; it does not replace business decisions, legal review or approvers. Web, mobile and WeChat capabilities differ. Restore procedures follow the delivery plan.

What is AIOA-LOOM?

An AI business workspace for small and medium businesses covering inquiries, bids, contracts, projects, approvals, finance and team coordination, with private deployment.

Who is Loom for, and how does it differ from office automation?

Loom serves project-based small and medium businesses, especially IT and systems integration teams. Beyond approvals and documents, it connects inquiries, bidding, sales, purchasing, contracts, projects and payments so managers and finance can check the same business records.

How does payment tracking differ from a receivables ledger?

Payment tracking records invoice delivery, allocated transactions and handling progress. The ledger summarizes receivables and reconciliation from an accounting perspective.

Does AI approve business actions automatically?

No automatic AI approval is promised. The assistant supports permission-scoped queries and analysis; authorized people approve, adopt quotations and confirm actions.

Clear answers before delivery.

Are external services still needed?

It depends on configuration. External models, business data and email services require their respective providers. Hardware, model usage and service scope are agreed during delivery.

Can I use a phone or WeChat?

Supported entry points are available, but they do not offer identical capabilities. The web workspace supports the full business interface; confirm mobile scope for the delivered version.

How is deployment and licensing agreed?

Contact HongChuangDa with your team size, required modules, environment and AI usage to define deployment and licensing scope.

Contact HongChuangDa

Tell us your team size, business processes, deployment environment and intended AI use, and we will agree the delivery and licensing scope together.

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This overview is based on the v1.8.42–v1.8.46 release notes. Screenshots reuse published v1.8.41 demonstration material and do not represent on-site acceptance of new modules; the product interface shown is in Chinese. The full v1.8.41 brochure is provided separately; features and delivery scope follow the confirmed version. No unverified performance, benefit or customer-count claims are made.